

JOHNSON CONTROLS ENTERS INTO STRATEGIC ALLIANCE WITH ZHEJIANG JIANKE ENERGY CONSERVATION TECHNOLOGY CO., LTD TO CREATE A GREENER ZHEJIANG PROVINCE

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SINGAPORE – (April 23, 2015) – Johnson Controls is forming a strategic alliance with Zhejiang Jianke Building Energy Conservation Technology Co., Ltd (Zhejiang Jianke) that will help the province of Zhejiang achieve its “green” goals and ensure the sustainable development of the province.

Under the agreement, Johnson Controls, a global multi industrial company, will leverage its wide range of products and technology and project management experience, along with Zhejiang Jianke’s local service and support capabilities, to help customers meet their targets for energy efficiency. The alliance will help customers achieve LEED green building certification and other related green building certifications. Zhejiang Jianke, a subsidiary of Zhejiang Academy of Building Research & Design Co., Ltd., specializes in building energy audit, diagnosis, monitoring and retrofit. The company also has a strong local network and rich experience in energy retrofit for buildings.

Construction is the second most energy-intensive sector in China. With green buildings accounting for less than 10 percent of existing structures, there is huge potential for energy efficiency projects. The 12th Five-Year Plan drafted by the Chinese government in 2011 emphasized the importance of energy saving and proposed a goal of a 16 percent reduction in energy consumption per unit of GDP until 2015. As one of the pilot provinces, Zhejiang actively champions energy saving and emission reduction initiatives. The partnership between Johnson Controls and Zhejiang Jianke supports these national and provincial-level initiatives by helping buildings in Zhejiang increase energy efficiency by up to 30 percent.

“Johnson Controls is an industry leader in building efficiency and we are delighted to work with them on a green building energy-saving management and optimization program,” said Yi Lin, general manager, Zhejiang Jianke Building Energy Conservation Technology Co., Ltd.”

Johnson Controls helped the Northstar Delta Office Tower in Changsha City, China, achieve two prestigious green building certifications and cut energy consumption by 28 percent. The certifications include LEED-CS, issued by the U.S. Green Building Council, and the Green Building Evaluation Label, a program managed by the Chinese government that evaluates projects to make sure they conform to standards set for green building.

Johnson Controls is committed to working with local partners across China to achieve sustainable development for the country. The company has more than 42 branch offices in China, with three offices in the Zhejiang province (Hangzhou, Ningbo and Jinhua). More than 3,000 buildings in China use Johnson Controls’ solutions and services, including HVAC, refrigeration technology, building automation and energy retrofit.

“China is Johnson Controls biggest growth market and this partnership highlights our commitment to creating a safe, comfortable and sustainable environment,” said Elvis Chan, vice president of business development, Johnson Controls Building Efficiency Asia.

Johnson Controls’ commitment to growth in China is evidenced by the construction of its second global headquarters located in Shanghai, which will open in 2017.

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Johnson Controls is a global diversified technology and industrial leader serving customers in more than 150 countries. Our 170,000 employees create quality products, services and solutions to optimize energy and operational efficiencies

of buildings; lead-acid automotive batteries and advanced batteries for hybrid and electric vehicles; and interior systems for automobiles. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. Through our growth strategies and by increasing market share we are committed to delivering value to shareholders and making our customers successful. In 2014, Corporate Responsibility Magazine recognized Johnson Controls as the #12 company in its annual "100 Best Corporate Citizens" list. For additional information, please visit <http://www.johnsoncontrols.com> or follow [@johnsoncontrols](https://twitter.com/johnsoncontrols) on Twitter.

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